



TALENT ACQUISITION

East Sea Energy Environment was set up on the passion of founders to associate create a better everyday condition for society. We focus on energy optimization and environmental control. Our aim is to utilize newest technologies from international partners, combine with internal resource and excellent customer experience, to offer optimal solutions to our clients.

We, East Sea Energy Environment is looking for the following position:

TECHNICAL SALES ENGINEER (Pre sales) - Quantity 02

Location: 77 Nguyen Quy Duc, An Phu Ward, District 2, HCMC, Viet Nam.

Responsibilities:

1. Technical Solution Development

- Conduct on-site surveys to assess and analyze customer technical requirements, and propose appropriate solutions and equipment.
- Discuss with sales and demonstrate the value and applicability of proposed solutions.
- Develop detailed technical documentation to effectively communicate the benefits and features of the company's products, solutions, and services to potential and existing customers.

2. Business Relationship Development

- Schedule and execute meetings with clients to explore their technical needs and offer tailored solutions that meet their specific requirements.
- Engage closely with partners and suppliers to stay informed about new technologies and products, ensuring their effective application for customer projects.

Background: Bachelor's Degree in Electrical Engineering/ Automation/ Mechatronics

Experience: Minimum 2 years experience in project engineer

Knowledge:

-) SCADA System, reading P&ID drawing, AutoCAD
-) PLC, Drive, Instruments, Electrical Devices
-) Project management
-) Electrical infrastructure, automation, and digital transformation in industry field

Skill:

-) Presentation skill
-) Problem solving skill
-) Team work skill
-) English - Toiec 500

Abilities:

-) Honest, careful
-) Proactive, collaborative
-) Integrity and Ethical Conduct

Benefits:

-) Variable bonus depend on performance, annual salary review
-) Annual healthcare plan
-) Annual teambuilding event
-) Training & Development programe
-) Work-life integration; Employee experience

Apply: CV via email hr@esec.vn